# Approach Techniques

- Emotional:
- of family/comrades or fear up/down Identify with sources dominant emotions (love/hate
- Incentive:

Use as a positive means of reward for cooperation.

- Pride and Ego (Up & Down):
- Either goading or flattering.
- Repetition:
- Repeat questions and answers

# Approach Techniques

- Silent:
- Say nothing and stare at source
- Rapid Fire:
- Principle that everyone likes to be heard when he speaks and it is confusing to be interrupted in mid-sentence.
- Change of Scene:
- room or setting. Get source away from the atmosphere of an interrogation
- Mutt & Jeff/Good & Bad guy;
- Employ 2 x interrogators with opposing personalities and attitudes towards the source

# Approach Techniques

Establish your Identity:

someone else, possibly an individual who committed a serious crime or religious The interrogator identified the source as intraction

With the exception of the Direct approach, no other approach is effective by itself. Work in combination.

- Pro/Cons
- Extra risk to Security
- Increase the length of interrogations X2
- Chances of misinterpretation X2
- Establish and maintain Rapport
- Limited use of approaches
- Knowledge of Interrogation methodology
- Control

- Selection
- Security Clearance
- Expertise knowledge of AO/target
- Linguistic Ability English & Target anguage
- Social Status clan & ethnicity
- Personality- mirror the Interrogator

- Planning & Preparation
- Special Vocabulary Dialect, technical/professional
- Source and Objectives knowledge of AO/target
- source Location & Physical Arrangement --Sit behind
- Procedures Subordination, refrain from interjecting his own questions and ideas
- Method of Interpretation Select and rehearse
- Alternate Q&A then translation
- Simultaneous High degree of language skills
- Combination Happens naturally

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During the Interrogation

Interrogator is in Charge - Establish dominance

Interrogator controls the Interpreter and source

Arguing - never in front of the source

with tact and respect, never get argumentative. Correcting the Interpreter - Keep it low-key, If that fails, take it outside

- Responsibilities during Interrogations "Do's"
- Takes subordinate role
- Interprets "word for word" using first person
- Matches Interrogator's tone of voice, behavior, emotions, inflection, and attitude

- Brings any inconsistencies to the attention of the interrogator
- Team player



- Responsibilities during Interrogations "Don'ts"
- questions, or comments Interject his/her own personality, ideas,
- Criticize the source or the Interrogator
- Challenge questions or answers

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# **BASIS OF RESISTANCE**

- imit Damage to their Organization Fear of/for their organization
- Stalling to allow accomplices to escape
- Fear of punishment
- Legal defense in Western Legal Systems
- Avoid Confessions
- Complicate Legal Processes

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# **RESISTANCE POSTURE**

resistance posture Identified cluster of behaviors related to

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# ORGANIZATION

- Establish both Overt and Covert lines of Communication
- resistance Recognize unity as the key to long term

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- Bounce Back Philosophy
- Developing rapport with guards



## COMMUNICATION BETWEEN PRISONERS

- Bolsters morale
- Defeat isolation
- or external news Gather intelligence on exploitation attempts

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- Strength through unity and group support
- Frustrates captors
- Methods

## Summary

- Avoidance of Legal prosecution
- Senior leadership and Key Operatives
- Circularity of discussions
- Speed at which the captive realizes he is outside the Circle
- Logical return path to the circle

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